

# **Home Loans**

**Product Information Tutorial** 



## **WEBSITE BREAKDOWN**

# FRONT END

### (Client and Business Partner Access)

- Both can read the product and services information
- Both can complete the application process
- The Business Partner does not need to be logged in

Click here to open the Home Loan page so you can follow the tutorial

https://www.ubuntuconnect.co.za/products/home-loans/

## **BACK END**

(Only Business Partner Access)

Business Partner has access to

- Product Information
- Application Process
- Profit Potential
- How to sell
- Marketing material
- Supporting Documents

Login to the website via the Members Area link and then click

https://www.ubuntuconnect.co.za/marketing-

material/home-loans/





## Home Loans is broken down into the following sections



# Service Description

A brief overview of the service offered



# Benefits & Features

Lists in point form the benefits and features for easy reading



# FAQ

The Client or Business

Partner can read

through FAQ



# Apply Now

The client or Business Partner can complete the form



## **WEBSITE BACK END**

## After you log into the Members Area, each service is broken down into the following sections



#### **SERVICE INFORMATION**

Here you can click through to the front end of the website to read all the information



#### **HOW TO SELL**

This gives a breakdown on who you can market to and how you can sell the service



#### **HOW TO APPLY**

Here you can click through to the front end of the website to fill in the form



#### **MARKETING MATERIAL**

Here you will find examples of marketing material that we have designed for you



#### **PROFIT POTENTIAL**

Here you will find a breakdown of the profit you will receive from each paid out deal



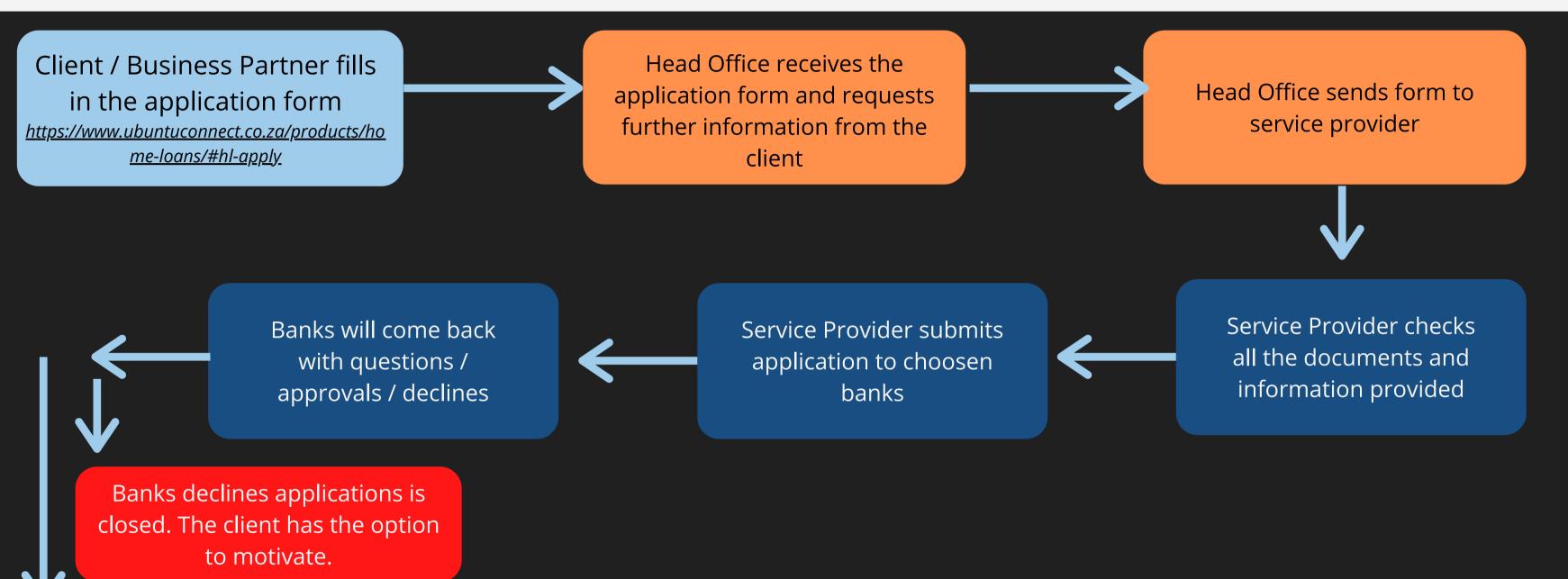
#### **SUPPORTING DOCUMENTS**

Here you will find a list of required supporting documents for each service



## **APPLICATION WORKFLOW PROCESS**

What happens when the **Home Loan** Application is completed



Client is approved by multiple banks. Client chooses the bank and gives the go ahead.

Documents are sent to the conveyancer, where the following happens

- Transfer of property from seller to purchaser.
- Cancellation of seller's existing bond.
   Registration of purchaser's new bond.

Documents are sent to the deeds office, where the following happens

- Transfer document.
- Bond registration documents.
- Bond cancellation documents

Once the property is registered, the commission will be paid to head office.